

Monday 23<sup>rd</sup> May 2005

Paul Curtis  
Director  
Edensilk Pty Ltd  
PO Box 141  
Maylands WA 6931

Dear Paul

Even though we've suspended the Sales Coaching I've been receiving from you, I wanted to express my thanks for those services. Your teaching style and content are among the best I've received in my 25 years of experience in selling!

You've been able to help re-establish my perspective and refresh all the relevant selling principles. Thank you for bringing your experience in teaching to bear, giving me relevant and practical assistance in the various aspects of selling.

For anyone interested in gaining re-focus or wanting to refresh their selling skills, I'd recommend you without hesitation. Thanks Paul.

Yours sincerely



Geoff Harben  
General Manager Public Sector Business Development